

Pawn America Wisconsin LLC

Total Lobbying Effort

Total Lobbying Expenditures

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| \$2,587.50 | \$675.00 | \$1,462.50 | \$337.50 | \$5,062.50 |

Total Hours Communicating

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------|
| 3.75 | 1.00 | 0.75 | 1.00 | 6.50 |

Total Hours Other

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------|
| 7.75 | 2.00 | 5.75 | 0.50 | 16.00 |

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

Senate Bill 99

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
| 1.00 (5%) | | 1.00 (10%) | | 2.00 (9%) |

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

The development of legislation regulating payday lenders, pawn shops, and/or check cashing establishments.

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 1.15 (10%) | 2.40 (80%) | 4.55 (70%) | 1.35 (90%) | 9.45 (42%) |

Development of a Rule to implement the payday lending legislation (2009 Wisconsin Act 405).

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| 9.78 (85%) | 0.30 (10%) | | | 10.08 (45%) |

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| | 0 (10%) | 1 (10%) | 0 (10%) | 1.10 (4.89%) |

Other Matters

Includes time spent on:

- Gubernatorial nominations
- Matters on which the organization made no lobbying communication

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| | | 0.65 hours (10%) | | 0.65 (2.89%) |